## SHOPPING IN OLD ENGLAND

YOU MUST GO IN TO BUY, NOT TO SEE IF YOU WANT TO BUY.

Maybe They'll Try on Things for You, Maybe Not, and if They Don't Suit You Can't Take Them Back.

Boston Transcript. In England you soon learn to creep apologetically into a shop, well knowing that if no purchase is made an exit must be managed in discomfort, even if not under fire of insults of manner and word. I am not a weak woman, but it takes something has traded for years, and chanced that day more than courage or bravery or self-respect to face the insolence and ignorance employe. Experiences multiply in half a first days when curiosity really began to crave the raison d'etre of English shopkeeping. I could not decide that it was done for the health of those thus engaged; philanthrophy was clearly not the reason; nor could I discover any serious intention to sell what people wanted to the people who wanted It.

At last I learned never to try to buy anything which I did not see displayed (in the window when possible) with its price attached. If the only one of its kind, as is too often the case, is the one displayed it will probably not be removed; under these circumstances it is comparatively easy to escape from the shop, especially if your conscience is clear that you would buy it were it on sale; or, if the price card looks to be conspicuously placed on what you want, but is in reality pinned to an inferior article carefully tucked under or beside it, It is not hard for a native-born American to make a brave exit, as her outraged sense of honesty makes good motive power.

Not one English woman in ten has the of goods "four shillings three farthings," or "ten shillings, ha'penny, farthing," as the salesgirl will glibly recite, when, if one has the temerity to wait for the change, a piece of paper containing a coarsest pins that can be imagined-is farthing and with all the air that would accompany them had she purchased pins. I have latterly spared myself the small annoyance of a choice of being practically cheated out of several pence a day, or accepting a lot of bad pins, by supplying myself with farthings. It would be natural to suppose that such a custom could not prevail out of Whitechapel, but this is not the case-it is usual in many of the most sought shops on Oxford street.

This habit of tacking on a bit becomes comical when one is told that the price of

a piano is eighty pounds and sixpence, a price which was actually quoted to me. A "reformed" Englishman, who loves his country enough to own up to and hope to suppress such absurdities, was secretary of one of the largest locomotive building works in Great Britain, and having his a'tention directed to this point he said: "Oh, yes, we often send out accounts which would surprise you Americans. I remember one of 9,000 pounds, two shillings and two pence." Imagine an American firm sending in a bill of \$45,000.54! DIFFICULTY AS TO PRICES. Prices are not as flexible as they were

place annoyed, then it angered me, and for in there as regularly as the violets come and price various hats which I fancied and which I hoped to buy if I found they had a price and if I thought them worth it, but never have I learned the asking price of any headgear in that establishment-never have I heard any reply to my inquiry but this, oh, so enticingly, so graciously, de-

seat? The price? Will madame step this Aouw! That hat? What would madame like to pey? Aouw! The price? If madame will take a seat (moving hypnotically toward a far corner) I'll show her some

it all as I and can say they never have a warrior, and she got away without paying for which the girl paid \$7.50.

ences I ever had was in buying (?) shoes on New Oxford street, where a windowful pretty ones were advertised as "Yankee Notions." I went in to buy, and selected wanted, when, to my surprise, the man began to tie them into a parcel, and when gust, saying desperately: "That's the trouand don't know what you want! 'Got for but so you can decide on the street always been for the gold standard. what you want?" "But," I remonstrated, "surely it is customary for you to try on shoes?" "Certainly not," he bawled, "our selves without an organ at the State capipeople know what they want and they buy it and keep it whether it fits or not." By this time I was not angry, only pleased and happy, and I turned to my companion, sayin the tone of a discoverer: "Oh, how interesting; that's what makes their feet look as they do-I wondered." The man went on: "We want to be obligin', but it's a great trouble to have you people comin' in here with your wantin' to try on shoes, takin' our time; then if they don't fit you, you won't take 'em." "It does look unreaonable," I said, "and I shall endeavor to see that in future no American whom I can warn will trouble you.

NO EXCHANGING OF GOODS. In visiting English friends, I have often In visiting English friends, I have often | considerable stock in the company that is heard them say, "Isn't it a bother! But I running the gigantic and modern hostelry. can't get those gloves on that I bought yesterday. I must go back to-day and buy some others." And one day a lady told me Virginia. He is a bona fide resident of that she had just bought two pairs of boots, which she found she couldn't wear, As his father used to say, "the city is no and which she must give to some one. The thought of exchanging or returning the

goods never seems to occur to them. One Monday I bought a half dozen fine London Special. paste buttons, at what I consider the most ecommodating establishment in London. I discovered they were too large for the purpose for which they had been purchased, and I remembered old credit slips and money returned days in my own fair-dealing country, and I set my teeth hard, and on Tuesday morning took them back, exactly as delivered, to the girl of whom they had been bought a few hours before, and asked her for a credit slip or my money, if

they preferred. The girl's amazement almost amounted "Aouw, neaouw!" handing me the parcel again-they couldn't take goods back. "Aouw, neaouw! they hever did; they wouldn't be any use to them." Then I laid hem solemnly on the counter and said: "Well, I come from a country where goods are not valueless if returned in good condition the day after they are purchased, where tweive shillings' worth of regular stock buttons are worth the same on Tuesday morning that they are on Monday night, and as these buttons are of no use to me, since I do not keep a shop and cannot use them, please present them with my comdiments to Mr. Robin Peterson, and tell im that I have been a regular customer (as his books will show) of this shop for six years." This stunned the maiden, but evidently made her think as well, for she called me back from the door and offered to ently made her think as well, for she see if an exception could be made, and it tion it has of being the city that has the finally was, but that does not alter the prin- | ideal morning paper."

ciple involved. But travelers from that side are not overimpressed with our system. When one of | cost them to get the daily issue. The price our clerks says, "You bring back those of the Sunday alone is 5c a copy, which goods if they aren't right and you'll get oes not believe him or decides, because it Indianapolis and suburbs, it can be seen some 'Yankee dodge' in it somewhere." that the additional price of the daily issue is about ic a day. Let your subscription

ter class of shops it is done on request, but woe betide if the glove does not fit or if the purchaser thinks it does not, for the saleswoman knows that every glove fits that is put on, and if it bursts in the process that pair is not discarded. That is your pair of gloves, for better, for worse, and although they will go to the length of mending the rip, that is all the trial means.

OTHER PECULIARITIES. If one buys a handsome teaspoon in Lon-

don it is delivered wrapped in a piece of paper, and those who are so grasping as to ask for a box are told that they "can have a box, but it is not usual," and when one sees the box, made of coarse brown strawboard, bound at the corners with tin, it is easy to see why it is not usual. In Germany this is all done more as it is in America, and purchases are given out respectably done up, but in England there is no attempt made to make a pleasant impression on the customer. A friend of mine lately went into the fishmonger's, with whom she to buy only 6 pence worth of kippers. They were wrapped in a niggardly piece of paper, and, as she had to carry them, she asked per bag. This, after some hesitation, he told her he could not do, "For pyper bygs costs somethink, miss, and I don't see as I can be expected to put them kippers in one."
Our butcher one day confided to us that the small people did have to pay a bit more for meat, to be sure, especially in a high-class neighborhood like this, where there were so many gentry on the books, for, of course, gentlefolk didn't pay cash; he would get his money when they dled, when the estate was settled up, and in the meantime it was only natural that the commoners, who paid cash, should pay more, as he had to have some money to go on with.

It is almost impossible to buy anything in the way of furniture for the drawing room except the very short-legged sofas and chairs, sold in sets, unless the use for which they are intended can be concealed from salesman, I had found two or three artistic chairs and chanced to say: "Now this is the sort of thing I want; these will do very nicely for the drawing room," when I realized my mistake, for the salesman at once began with an injured aid to usher me away from the chairs toward a room which had given me the horrors many times previously, and to say in cold, unsympathetic tones: "If it is drawing room chairs you require, madam, the drawing room chairs are this way. We do not sell these chairs for

To ask at the haberdashery counter for a spool of thread conveys nothing to the clerk when the retort is: a reel of cotton." One soon learns moral courage to leave without buying that there is a difference, too, and One of my most extraordinary experiences

counter and asked for dimity. "Dimity? Dimity's on the next floor in the upholstery department." "I don't believe what I want can be there; I want ordinary white dimi-'Yes, right up those stairs, but I hardly think you will find it comes in white. What dld you want it for?" "I want it for a baby's dress." Then, incredulously, "A baby's dress?" At this point a young woman at the same counter exclaimed: "The lydy means a h'infant's robe!" I soon found myself in the upholstery department, looking at a yellow and red curtain material which we call madras, and I said: "So it was in this that Jane Austen's dainty heroines picked their way across the dewy grass of an early morning?" The clerk could only assert and reassert: "Well, that's dimity, and always has been and always will be

TWO NEWSPAPER MILLIONAIRES.

Anti-Bryan Democrats, They Control Richmond, Va., Press.

New York Commercial. The tobacco industry has produced more millionaires in Virginia than any other line of business has, but probably by far the two richest men in the State have never been directly or indirectly interested in that trade. They are John Skelton Williams, president of the Seaboard Air Line Company, and Joseph Bryan, head of the nd Locomotive Works, director in the Southern Railway and connected with many other leading enterprises.

Williams is a comparatively young man, not much over forty. Bryan is considerahis senior, for he was a soldier during the civil war, having served under the warfare almost from the beginning to the end of the conflict. Williams is a son of a prominent banker of Richmond, whose family has been in that business for gen-

expensive luxury-or, perhaps, with these men it may be more properly called a necessity, as each is running a newspaper. Fifteen years or so ago Mr. Bryan backed financially a new paper that was called the Times. He finally had to buy it outright to save the money that he had sunk in the thing. He kept on losing money, but he stuck to the enterprise because he did not want to be without an "organ." About three years ago the chief owner in the Richmond Dispatch dled. That was one of the oldest and by long odds the most prosperous paper of the State. The Cowardin liams. At that time the latter also virtually owned an afternoon paper called the so arranged that the two paper were got \$22 for a bonnet for which she sent a coat- out by one force from the same building and-skirt English girl the next day, and Mr. Bryan about that time had got his grip on the other afternoon paper, called talked matters over, and the result was that Bryan bought the Dispatch and conscooped in the Leader and merged that with the News. One controls the morning and the other the afternoon field. Each had lost considerable money in such lux-I said that I must try them on to see if they | uries, but the leak has at last been stopped fitted, he threw the whole lot down in dis- | Although Williams and Bryan are Democrats-as nearly every leading white man in could not be anything else with comfort to try things on!' Don't you know your size? | he desired-they do not train with the Wil-What do you suppose our display window's | liam J. Bryan "16-to-1" fellows. They have

This is rather exasperating to the Democratic politicians, who now find themtal. They have threatened to start a new sheet, but so far they cannot exactly discover where the requisite cash will come from and the chances are that they will have to put up with the journals men-tioned unless Lieutenant-Governor Joseph E. Willard will stake the company. This is not outside the range of possibilities. Indeed, it comes within the range of prob-

Young Willard is worth a good many millions of dollars. His vast fortune was left him by his father, the late Joseph C. Willard, of Washington, D. C., who started out in life as a hotel-keeper. Young Joe owns the gorgeous New Willard Hotel property at the national capital and has And, besides, Joe trains with "the boys" that the other millionaires mentioned do not like, and he wants to be Governor of Fairfax county, has a house there, and has spent most of his life in the country. place in which to bring up the boys."

Bispham Says He's a Londoner.

On the resumption of the hearing in the divorce suit of David Bispham against his wife to-day, the point at issue being the question of the singer's domicile, the plaintiff took the stand and testified that he took a fourteen-year lease of a London house. The first trouble that he had with his wife was due to her extravagance. He disapproved also of her joining the Roman Catholic Church. He was proud of the fact that he was an American, but he never intended to live in the United States, because it was not a musical center, and it would be professional suicide for a singer to make his home there.

If You Don't Read the Daily Journal you miss the best paper in Indianapolis. Not long ago the Elkhart Review said of the Journal: "The Indianapolis Journal is, from all points of view, the best paper published in the West. It is able, it is conservative, it is clean, it is honest, it is not given to sensation, it is reasonable in all matters and it gives the news from the world in such form that it is easily grasped and yet it is comprehensive. "From a literary standpoint it is the peer of any, and it spoils less white paper with senseless reports and unnecessary departments than any paper in the West. Indianapolis ought to esteem the distinc-

Many city readers of the Sunday issue de not realize how little additional it would averages 22c a month. As the daily and A few years ago it was not possible to get include the Daily and Sunday issues. Tele-gloves tried on, but now in most of the bet- phones 238 and 86—both companies.

IF YOU VISIT NEW YORK DO NOT GO ON SLUMMING TOURS.

Schemes Practiced by Guides to Make the Sightseer Think He Is Getting His Money's Worth.

New York Letter in Washington Star. Advice to New York visitors who experience the hankering to go slumming-don't. The advice is not volunteered with any idea that it will be accepted, for, as has been well said by the acute Chuck Conners, "mayor of Chinatown," and chief of the Chinatown slumming guides, "dere's a easy mark born wit' ev'ry tick o' de clock, the man to please put them in a small pa- | an' all o' 'em's got a jug o' de elixir o' life -dey never croaks." Inasmuch as Mr. Conners derives his livelihood by convoying credulous slummers, he ought to know whereof he speaks. The advice is not offered, either, on the ground of the inutile futility, not to say the hopeless imbecility, of slumming, as the same is practiced by visitors in and residents of New York. It is idle to ask: What's the use of slumming, anyhow? The curious will slum as ong as slums exist. Slums and slummers always were. Slumming parties were caught and overwhelmed by the eruption in the slums of Pompeli, say the scientists. Our old friend, Haroun-al-Raschid, was a slummer from away back. Nero and many of his successors to the purple were habitual slummers-they took to their natural environment like Dutch carp to smelt bait. Instances of slummers multiply. Bluff Prince Hal liked the stews of London more minster. Messalina was, perhaps, the original female slummer, and Zenobia, the historians say, slummed-was it not in Palmyra? If one had the time, and the inclination, it would be possible to trace a distinguished line of slummers right down to the period of Parkhurst-the glowing and potential present.

But the New York slummers of to-day do something, nor does she feel inclined to not only in name, for three reels of cotton not get their money's worth. They are will render almost any ordinary workbasket | mercilessly faked. They are made "good was when slummers in New York were shown the real thing. Of late years, howhave taken a stand for their privacy. For lucre, however, the inhabitants of the "show places" of the New York slums are willing enough to "frame up" counterfeit presentments of the real article-carefully rehearsed tableaux vivants, as it were. RUBBER-NECKING IS PERTURBING.

Thus it comes to pass that the foolish persons who hand over large backsheesh in the shape of paper currency to the Chinatown guides, for example, never really see the Mongols and their Caucasian patrons in the enjoyment of the opium pipe. to the poppy testify, is one of those chaste diversions of the poetically inclined repuireing serenity of surroundings-the "rubbering" of rank outsiders, it would seem, has a harsh and disturbing effect upon the manipulators of the yen-hok. The China-town slummers, consequently, are taken to 'opium-smoking dens' the walls of which have really never been laved by the pun-gent drab smoke of the "hop" pipes. They are permitted to peek in at a motley collection of Orientals and Ocidentals, who, having received the guide's tip in advance, hitting" bunks sufficiently like the genuine article to deceive those who have never the bunks roll "phony" pills-as the astute Mr. Conners phrases it in confidence to his intimates-over the little lamps, and the stuff that they smoke while under the gaze only an inflammable composition invented bunks are all opium smokers, all right, but they do not care to smoke for the edifications of the slummers-they enjoy the genutled with them for their skillful posing.

ine poppy inhalations later on, after the guide with the party of slummers has set-Manifold are the schemes cooked up by believe in their souls that they are getting slummers, under the convoy of the guide, would be peering through her Mott-street home, when she would suddenly pick up a bottle that looked as if it might contain at the peril of broken heads or worse. carbolic acid, murmur, agonizedly, "Oh what's the use? I am tired of living,' swallow a big gulp of the sinister-looking contents of the bottle, and then execute a tip-top backfall onto a couch, while the slummers, uttering horrified shricks, would bolt forth in order to not be "summoned as Conners says that he always had immense difficulty in refraining from "chucklin' an givin' de skin snap away" when his bunches of slummers did this. The Chinaman's white wife was well paid by the Chinktown guides for her nightly suicide motions of shuffling off the mortal coil several times in the course of a night-but the police got after her and put her out of business; the cops demanded their "bit" out of the proceeds of the sulcides, it is understood, and the woman with the pat back-fall declined to be "shook down."

IN THE ITALIAN QUARTER. Down on Mulberry street, in the Italian quarter-where those "100 smells of Nalike the aroma of attar of roses-a swart Sicilian used to poniard his wife every night, too-while the slummers were looking. She was a pretty girl, and it seemed such a sin and a shame, so it did! Time after time he would plunge the knife into her frame, leaving her an inert mass on the floor of the tenement, and then scamper down the stairs three steps at a clip-but he was never any swifter on the scamper than the shocked slummers, eager to get away so as not to be "summoned as witnesses." The slummers would be amazed not to find any account of the "crime" in the papers, and plenty of the slummers who witnessed the enactment of that "crime" are probably still going up and down the world bowed under what they perhaps still believe to be the guilty knowledge of a murder never reported to the police. The Sicilian and his wife, with a

An infuriated Magyar, occupying a top tenement with his family in the Hungarian quarter, has a stunt which fetches him quite a tidy little income when there are looks to be one of his babies, and, while or sentence if possible, so that it will seem his clever actress of a wife wrings her to speak intelligently. For instance, pulling hands and implores him to desist, he de- a newspaper from my pocket I will say, liberately hurls it out of the window. The 'What's the news?' or, taking out my 'baby' is a well-made dummy, which watch, 'What's the time?' The parrot will drops into a netting stretched outside a soon learn to suit the word to the action. window of the floor below, but versimilitude is given to the dodge by the fact that on the proper occasions with 'How d'you half a dozen shock-headed Magyar young ones are lolling around the floor of the tenement when the occurrence takes place.

STAMPS MONEY ORDERS ETC.

EAST AISLE.

Sole Agents Butterick Patterns, La Vida Corsets, Sorosis Shoes MEMBERS MERCHANTS' ASSOCIATION . PROMPT MAIL ORDER SERVICE INDIANA'S GREATEST STORE

**FOODS** IN OUR **LUNCH ROOM** 

WHOLESOME

Two More Days=The Pre-Inventory Clearing Sale And Indiana's Greatest Store will be the center of interest during those two days. Prices are greatly reduced to bring

stocks down to the right figures. The importance of this great bargain offering cannot be overestimated. Every department

### White Trimmed Hats Pre-Inventory Clearing

But two more days in which to reduce the millinery stock, hence these almost ridiculous prices: Stylish White Hats beautifully trimmed in the season's latest ef-

\$9.00 KIND REDUCED \$7.00 KIND REDUCED

Women's Stiff Trimmed and Outing Hats, in white, duck and pique; also Batavia or Crash Hats tastefully trimmed in Japanese silk or mull quills or wings, to close at, each-

\$1.75, \$2.98 Plain band Sailor Hats, in Sennit and rough braids, were \$1.50, to 98c close at, each.....

-- Second Floor.

-Second Floor.

### Sunburst Skirts

The craze of the season, a special as-Fifty Walking Skirts at these prices, to close quick:

\$5.00 Skirts...\$2.50 | \$6.00 Skirts...\$3.00 \$7.50 Skirts...\$3.75 | \$10.00 Skirts...\$5.00 Straish Suits, twenty-five of them, in pretty shades, made in blouse style, with flare skirts, were \$12.50 and \$15.00, while they last, \$10.00 Fine Voile and Etamine Suits that were \$30 to \$60, only a few; while

White Goods Reduced White Silk Mousseline, in lengths of one to ten yards, that can be matched into waist and dress patterns, regular 60c and 75c qual- 25c ities, to close at, a yard...... Lace Stripe Lawns, in a 15c quality, to close at, a yard ...... Beautiful White Oxfords, to close at, a yard..... Mercerized stripe Madras Cloth, 20c 32-inch Mercerized Madras Cloth, in a

shirtwaist suits, a 40c qual-ity, reduced to, a yard........ 30c

## Silk Pongee Robes

in the store has a list of particularly good things of interest to you, part of which are told below.

\$30 Ones at, Each, \$10

Just ten of them, including semi-made skirt, waist, trimmings, etc., ready to fit and sew together, making fashion's must popular and desirable suit for summer wear. Former price \$30, but to close the lot we give ten women a big \$10.00 bargain, at, choice, each. Early comers get best cheice.

## Fine Wash Goods

Honiton lace novelties, made to sell best designs, our entire stock 19c 25c ones, to close, at, a yard.. Embroidered Jaconet Muslins, real Swiss goods in pretty tinted grounds embroidered in white, were 69c. 39c to close at, a yard ......

-West Aisle.

-West Aisle.

Pure Mohair Sicilian, 54 inches wide, reduced from \$1 to, a yard .....

50-inch All-wool Canvas Etamine, was \$1.25, to close at, a \$1.00 50-inch All-wool Canvas Etamine in 65c, this sale, a yard.....

-Rear West Aisle. 

### 10c Batistes 5c Yard Reductions in Domestic Wash Goods

Fifty pieces Batistes in neat figures and stripes; season's price, Dotted Swiss Muslins, our entire stock of printed ones, that were 15c; reduced to,

All our 32-inch Madras Cloths in the our 18c quality; Monday, a yard.....-East Aisle.

Bargains for the Men Men's Suspenders with calf skin ends, were 50c; now reduced 

and white stripes, with separate cuff, to match; were \$1; Monday 29c Men's white Oxford negligee shirts, with detached cuffs; were \$1.50; 

Hosiery Marked Down Women's Richelieu ribbed red plaited stockings, that were \$1; to Women's full fashioned Hermsdorf black all-over lace lisle Hose, with double heels and toes; formerly 75c;

now reduced to,

a pair

Children's full regular made lace lisle Hose, fast black, in a broken line of sizes; were 25c; to close at, a pair ..... East Aisle.

# Wednesday Morning, July

Promptly at 8 o'clock will the great sale of the summer begin We've been planning and preparing many weeks for this event,

## Our Eleventh Great "Mill-End" Sale

in which a little money plays a heavy part—as you all know from past experience. This sale will be the most ambitious we've yet attempted

# Corsets Bargain Priced

La Premier Corsets, | THIS SALE French whalebone in black, sizes 18, 19, 20 in white 16-19, were \$3.50 / P. D. Corset, size 18.....

H. & H. girdles in pink, blue and drab, sizes 18 to 22, were \$1, to close 690 Popular brands of \$1 summer Corsets in size 18 to close at, 50c

H. & H. brocade Corsets in sizes 19 to 22, were \$2.50 and \$3.50, reduced 

-Second Floor.

## Summer Needs Repriced

100 Rice Boilers, steel body, granite inset, were 75c, reduced to, 29c each ..... 100 imported blue and white granite Lids, 10 to 13-inch sizes were 25c 50c, now, each .....

200 granite Gravy Strainers, were 20c and 25c, to close at, 50 granite Tea Kettles, Nos. 7 and 8, slightly damaged, 75c and 85c 35c ones, while they last, each.....

24 Puritan Artificial Gas Hot \$1.75 Plates, to close at, each 500 Window Screens, 24 inches high, open to 33-inch, were 25c, to 15c close at, each ..... 250 plain and fancy Screen Doors, best

quality, regular sizes, complete with fittings, to close at each-

59c, 95c

16-inch Home Estate Gas Range with ventilated oven, very economical in use of gas, special Java Coffee, a pound ...... 20c A 10c can Baking Powder with each

A \$26 Refrigerator given away free Bicycle sundries to close an odd lot

22-caliber Revolvers, special -New Basement.

### Pettes Dry Brooks 6 -ambitious in the direction of bargain giving-ambitious in bigness 36-inch All-linen Butcher's Linen, for of scope and ambitious in our attempt to please you.

of slummers. The slumming guides make guage their tongues are best adapted to. "stand in" with the hotel clerks all over New York and "cut" the roceeds of their convoyings with the chaps with the headlights in return for the "trade" the clerks furnish. The slumming guides are now formed into a sort of close corporation, and outsiders with an eye to the profits of the business "slam in" only

### PARROTS THAT TALK BACK.

Birds That Mimic and Seem to Have Intelligence.

In a little obscure shop on Fourth aveque there is a dealer in parrots of every speaks five other languages-namely, English, French, Italian, Spanish and Yiddish. His linguistic accomplishments are turned to good account.

"I teach my parrots to talk at least one politan trade. If I knew but one tongue I his company and he came in and bought one or more flashes on the film. As it is would not be able to cater to half my customers and it would hardly pay me to hire have a liking for parrots, particularly for 4. A few hours with your friend the an ornithological professor of languages. It is the talking birds that sell best. Some persons like to own a parrot that can speak more than one language, and I have always a few birds on hand to satisfy such

"By judicious education a parrot of almost any kind, from the tiny Budgerigar to the gigantic macaw, may be converted into a talker. The best linguist is the African gray parrot, from the west coast of Africa

and Prince's island. "My methods? Well, they are simple enough. I allow my parrots some proportion of their native food-bananas, palm them to pronounce one word, allowing them two days to master it, and gradually increasing their vocabulary to three or four | with the same excuse. He was well-to-do words. I then make sentences of words that competency easily derived, joined the laz-zeroni on the quays in their native land bird at most two weeks to master half a females are not so quick at grasping a word or sentence as the males are and so "In teaching a parrot an important secret lots of slummers about. He picks up what is to demonstrate the meaning of the word "In teaching the bird to greet a visitor do?' I repeat the words on entering its presence. To make him say 'Must you go?' 'Good-by!' I rise from a chair, pick up my These are only samples, and the top- hat, and while leaving the room repeat the dressing of the samples, at that, of the words. All these things I teach my parrot scientific "frame-ups" whereby the slum- to speak in German, French, Italian, Span-

IN BATHING SEASON.

The Fish-I wonder whose little tootsle wootsles these are?

Many parrots have a decided nasal utter-These I teach French words, and to those that have a guttural tone, German, others to you and so on. The female parrots talk Italian better than the males, as their voices are

"I make a specialty of teaching my parrots patriotic phrases to suit the nationality of the customers they are intended for. Such, for instance, as 'Vive la Republique!' or 'Hoch!' "Bon Jour,' and so on. I also teach them political party cries, well-known proverbs and maxims in different lan-"Birds that can quote from the classics

or from the works of some of our best known authors are high priced. One that I taught to speak several phrases from Emerson and Poe I sold to a literary chap only recently for \$85. The bird was of the ommon black cockatoo species. "Parrots are admirable imitators of few months ago could give an exact imi-tation of Joseph Jefferson's voice and but his patience was well rewarded. George

the good mimics. "Large retail business houses and manufacturing firms are also good customers. I sell them what I call my advertising parrots. I have, for instance, sold to large independent cigar stores throughout the country several parrots that I have taught to say 'Down with the trust,' 'Try So-and-So's cigar,' and the like, Others I have taught to puff certain well-known patent food stuffs for some of the food manufacturing concerns, who lend the par-

"Some of the parrots are diabolically clever. I owned one which effectively dunned the only slow paying customer I ever had. His bill was for bird seed and it had run for seven months. Whenever I would say to him-and I said it pretty often-'Well, won't you let me receipt your bill to-day?' he would always put me off and I knew his credit was good, but the delay was annoying.

rots out to the shops that sell their spe-

"Now the parrot was a marvel at picking up stray bits of conversation it heard around the shop and it had an all-round vocabulary. Well, one afternoon my slowpay customer came in to get some feed for his birds. I happened to be busy at the time with a number of people and I asked him if he would take a seat for a few minutes. Just as soon as I mentioned the 'seat' the parrot, recognizing the man, at the same instant called out: 'No, boss; receipt, receipt!

"That was too much for my customer. He settled then and there and ever since he has persisted in paying cash down for "Another parrot I have in my place here that one you see in the corner over there -is a master of repartee. It threw a pretty hot one at me the other day when I asked it quite on the spur of the moment where it was born. 'In free America!' it 'Then, why are you in that

But here the dealer was forestalled for

the retort came in a shrill voice from the parrot in question. 'Be-cause a big bum Dutchman put me in-in-Got polly on the Then the dealer laughed and said: once had another parrot-a Goffins-which sold for \$200. As the purchaser was leaving the place, he turned and said to the parrot, which was to be forwarded to his address: "Now, polly, I'm your master; what shall

HOW TO TAKE "SNAP-SHOTS." A Few Instructions to the Boy with

I do with you, eat you up?'
"And, quick as a flash, the parrot made

good. 'Yes; polly's got brains,' it said."

a New Camera. Frederick W. Wendt, in June St. Nicholas. Now, my dear young photographer, whoever you may be-possibly you are just like Robert, in that you have never before realized what a "snap-shot with brains' You have never discovered what your

on land and water your camera can be made an interesting companion. Let me

not have thought of before. I do not claim them as original, but they will do to be-gin with, and they will doubtless suggest

1. Water pictures. Stand on a pier about six or eight feet above the surface of the water, and point your camera at your friend swimming or floating below. If your 'subject" can swim under water, and the water is clear, you will in this way obtain pretty studies of reflection and refraction. Then try to take persons diving and jumping into the water; but do not be disap-pointed if at the first few trials your films show only part of the body or the tip of the feet. It is not easy to catch a quickly falling object in the center of your picture. 2. Moon pictures—really setting-sun pic-tures. Just before the sun sets the actinic rays are weak. You may point your lens directly at the sun, without fear of fogging your plate. Water is an important factor in a picture of this sort, because it shows reflected light. The effect is enhanced by having one or more objects in or near the reflected path of light-either in the fore-

speak several of the sentences in his role ground or background.

of Rip Van Winkle. A clever amateur actor who is a pretty good mimic taught to me: 'How can you snap the shutter the parrot. It took him about four months just as the flash comes?' You don't. You but his patience was well rewarded. George Grossmith, who was acting here at the time, heard of the bird from a member of and leave it open until you have caught camera can be made to teach you quite as much about perspective and the laws of light and shade as many a text book. Hundreds of new ideas will suggest themselves to you when once you have begun to put your mind upon what you are doing, and your frivolous "snapping" may be changed into a most interesting study. Try it and see.

### When Rome Sleeps.

Maud Howe, in Lippincott's Magazine. "I have adopted the Roman scheme of life, and divide every day into two. I am up at 5, have my coffee, and read my paper on the terrace. At 8 the rooms are hermetically sealed; outside shutters, windows and inside blinds are closed. A melancholy twilight pervades, except in my den, where I keep one eye of the house open to read, write, cipher and catch fleas by. I go out early, do my errands, make my visits, and try to be at home by 10; sometimes I am delayed till 12. Luncheon is at 1; after this the whole household, the whole city, takes its siesta. From 2 to 4 Rome sleeps Down in the plazza the workmen lie at full length on the pavement, their arms under their heads. Cabmen curl up inside their cabs, horses sleep between the shafts, even small boys sleep! At first I would none of it. I only yielded when I found that the soldiers in the barracks opposite are obliged by the military regulations to

take a daily slesta. 'And does it not seem hard to you, When all the sky is clear and blue,

And I should like so much to play,
To have to go to bed by day?'
"Soon after 4 o'clock the sea breeze comes
up, and life begins again. By 5 I am ready for tea on the terrace. Sometimes we go instead to Ronzi & Singer's for granite, a sort of sherbet made of snow from the mountains flavored with coffee or lemon, very delicious and cooling to the blood. By this time the streets are filled with people. The Roman girls look charming in their pretty light summer dresses; pink muslin seems to be the fashion this season. Dinner gets pushed back later and later; we really must reform. Last night we did not sit down till quarter to 9. The nights are divinely cool; we go to the terrance from the dinner table and sit there till bedtime under the friendly stars."

### Harriman's Appendicitis. New York Times.

"I don't understand how E. H. Harriman got up about two weeks after his operation for appendicitis," said one of a group at the club, "when it took me six weeks to get on my feet." "Oh, well, your time was not so valuable," etc., from the crowd. Meanwhile the doctor in the group had been silent. "You heard, of course, what they found?" he ventured. General interest. "Why, the appendix was full of und gested securities, and all they had to do was to cut the coupons off.'

The Hour and the Man.

when you think before you snap. It does not depend so much on what you take as on how you take it. Summer is here, and how you take it. Summer is here, and and water your camera can be -Priscilla Leonard, in the Outlook

SAVE THE COST OF YOUR

BY A CAREFUL READING OF THE ADVERTISING CONTAINS.

Dimes and the Dollars YOU CAN SAVE

IN THIS WAY WILL SURPRISE YOU.

CONNECTION WITH MODERN

**BUSINESS IS** 

...IN THE...

EVERY DAY IS BARGAIN DAY

WATCH AND READ